



## ABOUT NACA

The Native American Contractors Association (NACA) was formed in 2003 to represent Tribes, Native Hawaiian Organizations, and Alaska Native Corporations in the national conversation about the benefits of using Native-owned enterprises in government contracting.

## WHAT NACA DOES

- NACA delivers a unified voice on issues important to Native-owned businesses to preserve and enhance the ability of Native-owned businesses to participate in government contracting.
- NACA builds strong alliances between members and with other minority and nonminority organizations with similar goals, particularly the National Congress of American Indians, the National Center for American Indian Enterprise Development, and the Alaska Federation of Natives
- NACA works to educate the public, including Congress and federal agencies, about the value Native Enterprises bring to their federal customers and the benefits they provide to their communities.
- NACA embraces good value to the government and national interests, emphasizing the use of best practice models and sustained ethical practices and policies.

## NACA MEMBERS

- Receive NACA Member Alerts on urgent legislative or regulatory issues and activities.
- Participate in NACA's Public Relations and Legislative Affairs Committees, helping to shape the message.
- Participate in our Congressional Consultation Days to educate lawmakers on Native contracting issues and advocate preserving and enhancing Native contracting rights.
- Have access to "Members' Only" portions of the website.
- Receive our NACA Weekly Report on legislative and regulatory issues and media coverage relating to Native contracting.
- Receive increased access to business partnership opportunities.



Native American Contractors Association

*Working to enhance the economic self-sufficiency of America's indigenous peoples*

1514 P Street NW Suite 2 Washington, DC 20005 | Phone: 202.758.2676 | Fax: 202.758.2699 | www.nativecontractors.org

## **2010 Application for Membership**

NACA's Mission is to enhance self-determination through the preservation and enhancement of government contracting participation based on the unique relationship between Native Americans and the federal government. Membership is open to any Tribal enterprise, Alaska Native Corporation, and Native Hawaiian Organization interested in government contracting. NACA membership is paid annually, based on the calendar year. **Membership dues rates for new regular NACA members<sup>1</sup> are listed below.** To qualify for this rate all sections of the membership application must be completed.

### **Organization Information**

Company Name: \_\_\_\_\_

Tribal Ownership<sup>2</sup>: \_\_\_\_\_

Line of Business: \_\_\_\_\_

Mailing Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Website: \_\_\_\_\_

Check here if you do not wish to have a link to your website posted on the NACA website.

Government Contracting Revenue<sup>3</sup>: \_\_\_\_\_

Number of Companies in Government Contracting: \_\_\_\_\_

### **Authorized Representative**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

### **Alternate Representative**

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

<sup>1</sup> "New regular members" are defined as a Tribe, ANC, or NHO that is interested in government contracting and **were not NACA members in 2009.**

<sup>2</sup> A Tribe, ANC, or NHO that has more than one government contracting company will have only one membership and one vote in NACA.

<sup>3</sup> NACA calculates each member's dues based on their self-reported government contract revenues. NACA bylaws define government contract revenues to include all revenues: (a) by all subsidiaries, affiliates, and joint ventures; (b) from government contracts at the federal level; (c) regardless of whether the member entity is working as a prime contractor or subcontractor at any tier. JV revenues are calculated in proportion to the member's percent ownership interest.



**Dues Structure**

Annual NACA dues are as follows. Only annual revenue from government contracts is used in dues calculation. Tier 1 membership dues are a flat rate of \$530. Tier 2 membership dues are \$530 plus \$250 per million in annual government contracting revenue over the \$2 million threshold. Tier 3 membership dues are \$25,030 plus \$25 per million in annual government contracting revenue over the \$100 million threshold.<sup>1</sup>

Revenue Tier	Revenue Range for Tier Calculation	Rate for Tier	Range of Dues for 2010
1	\$0 to \$2M	[flat rate] \$530	\$530
2	\$2.1M up to \$ 100M	\$250/million	\$780 to \$25,030
3	Greater than \$100M	\$25/million	\$25,030+

**Rate Calculation**

Revenue Tier	Company 's Revenue in Range	Rate for Tier	New Member Dues Total for Tier Rate
1		[flat rate] \$530	\$530
2		\$250/million	\$530 + (\$250 x (rev - \$2M))
3		\$25/million	\$25,030 + (\$25 x (rev - \$100M))
		<b>2010 Dues:</b>	

<sup>1</sup> For example, a Native enterprise with \$258M in consolidated contracting revenue for its government contracting companies would be a Tier 3 member. The Native enterprise would use the calculation \$25,030 + (\$25 x (revenue - \$100M)). Their dues would be \$28,980 [\$25,030 + (\$25 x (\$258M - \$100M))].

On behalf of: \_\_\_\_\_  
 Name of Company

The undersigned pledges to pay membership dues according to the scale listed above. The Member also agrees to abide by all terms and conditions of membership as may be set forth in NACA's by-laws or organizational documents or established by the Board of Directors. The Member understands that failure to timely pay membership dues, or comply with the terms and conditions of membership can result in termination of the membership. (Only members who have paid membership dues have voting privileges through their designated representative.)

\_\_\_\_\_  
 Authorized Representative Signature

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Print Name

\_\_\_\_\_  
 Title

**Mail completed application and Member Code of Ethics with payment to:**

Native American Contractors Association  
 1514 P Street, NW  
 Suite 2  
 Washington, D.C. 20005



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## Member Code of Ethics

### CODE OF ETHICS

The Native American Contractors Association (NACA) Code of Ethics sets forth the basic principles of business conduct to which all NACA members voluntarily abide. The Code of Ethics represents a statement of common values for our member organizations so that our businesses may thrive and provide leadership to all Native businesses in the government contracting community.

NACA's vision is, "To enhance the economic self-sufficiency of America's Indigenous people." NACA's mission is "To enhance self-determination through preservation and enhancement of government contracting participation based on the unique relationship between Native Americans and the federal government."

NACA was formed to promote the common interests of its members and to: (i) increase awareness among the general public, large businesses, and government agencies on the benefits of using Alaska Native Corporations (ANCs) organized through the Alaska Native Claims Settlement Act (ANCSA), Native Hawaiian Organizations (NHOs) and Tribal corporations; (ii) to establish, promote, and defend policies, regulations, and laws that foster a fair level of participation by ANCs, NHOs and Tribal corporations in the federal government marketplace; (iii) to foster high quality services to the federal government by member corporations; and (iv) to serve as a vehicle for information sharing and partnership opportunities.

As members of the Native American Contractors Association, we have a responsibility to our owners, our customers, our employees, our colleagues, and the general public. All members of NACA shall:

- Maintain the highest standards of ethical conduct by using only legal and ethical means in all business activity;
- Develop and maintain a written corporate Code of Conduct in accordance with industry standards;
- Act in compliance with the universe of government contracting laws, regulations and requirements, including the Federal Acquisition Regulations, the Small Business Administration requirements, and specific contractual obligations;
- Sustain organizational health by living the principles of economic self-determination for all Native people;



- Be accountable to owners, employees, customers and the public;
- Commit to open dialogue with policy makers in all areas and ways to improve the lives of Native people through Native participation in federal procurement opportunities;
- Self-govern with appropriate internal control systems, transparency, and corporate best practices.

Signature on behalf of \_\_\_\_\_ [name of Member Company] represents an affirmation of compliance with the NACA Code of Ethics in all applicable areas of business. The NACA Board of Directors reserves the right to appoint a special Committee of the Board to investigate member compliance with the Code upon objective indications that the Code has been violated. Failure to abide by the Code of Ethics may result in suspension from the organization and the forfeiture of dues paid.

\_\_\_\_\_  
Authorized Representative Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Title

**Step 1** \_\_\_\_\_ and verify for accuracy.

**Step 2** \_\_\_\_\_ electronically to NACA to begin processing your application.

**Step 3** Sign and mail completed Membership Application, Member Code of Ethics and Payment to:

Native American Contractors Association  
1514 P Street NW, Suite 2  
Washington, DC 20005